

City of Minneapolis Quarterly Update



March 13, 2014

After 6 Months and Harsh Winter, Going Strong!

Facebook – 1,917 likes, Twitter – 861 followers

“Okay...I am impressed. I wasn't sure how these things could handle the winter roads.”

Seriously one of the best \$35 I've spent. Parallel parking those little guys even with snow and parking restrictions is a breeze @car2goMPLS”

“@car2goMPLS I did! Thanks for coming to Mpls. You are a fabulous addition to my bag o' tricks, so I don't have to own a car.”

“Packing for vacay I took my @car2goMPLS card out of my wallet to not loose it, but then realized I can use it for @car2goSeattle !!! #vroom”

“Man, I didn't know it was national @car2goMPLS day! Walked to brunch and saw 5 parked and 7 driving cars! #love #car2golife”



Facilitating Carsharing/Reducing Car Use

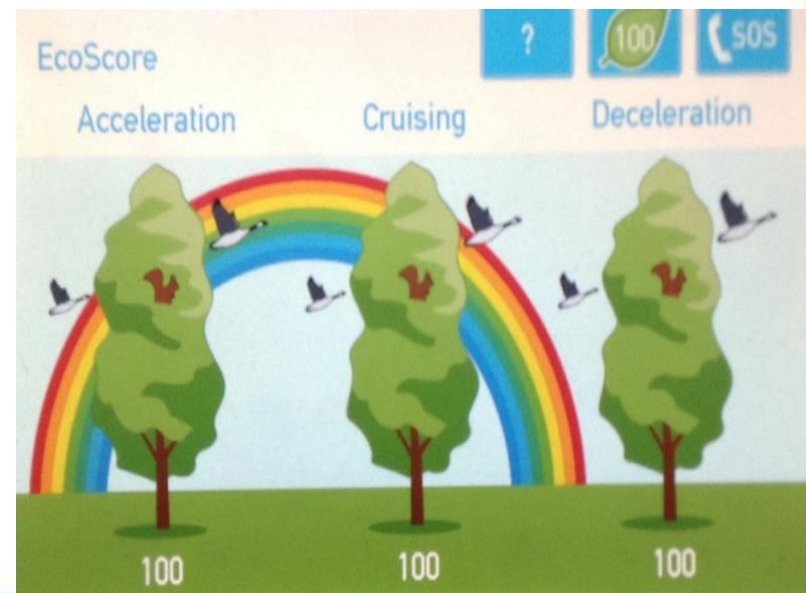


Minnesota Pollution Control Agency

Living Green 365: Choosing your next vehicle
Minnesota Pollution Control Agency sent this bulletin at 02/13/2014 12:25 PM CST

Reconsider buying altogether.

Another option for people who are considering a vehicle is to try car sharing, rather than purchasing their own. If you do not frequently use your vehicle, car sharing services such as HourCar or **car2go** provide cars for people living in the Twin Cities metro area. This service provides access to a car when you need it without having to own it. The gasoline, insurance and maintenance costs are included in the user fee.



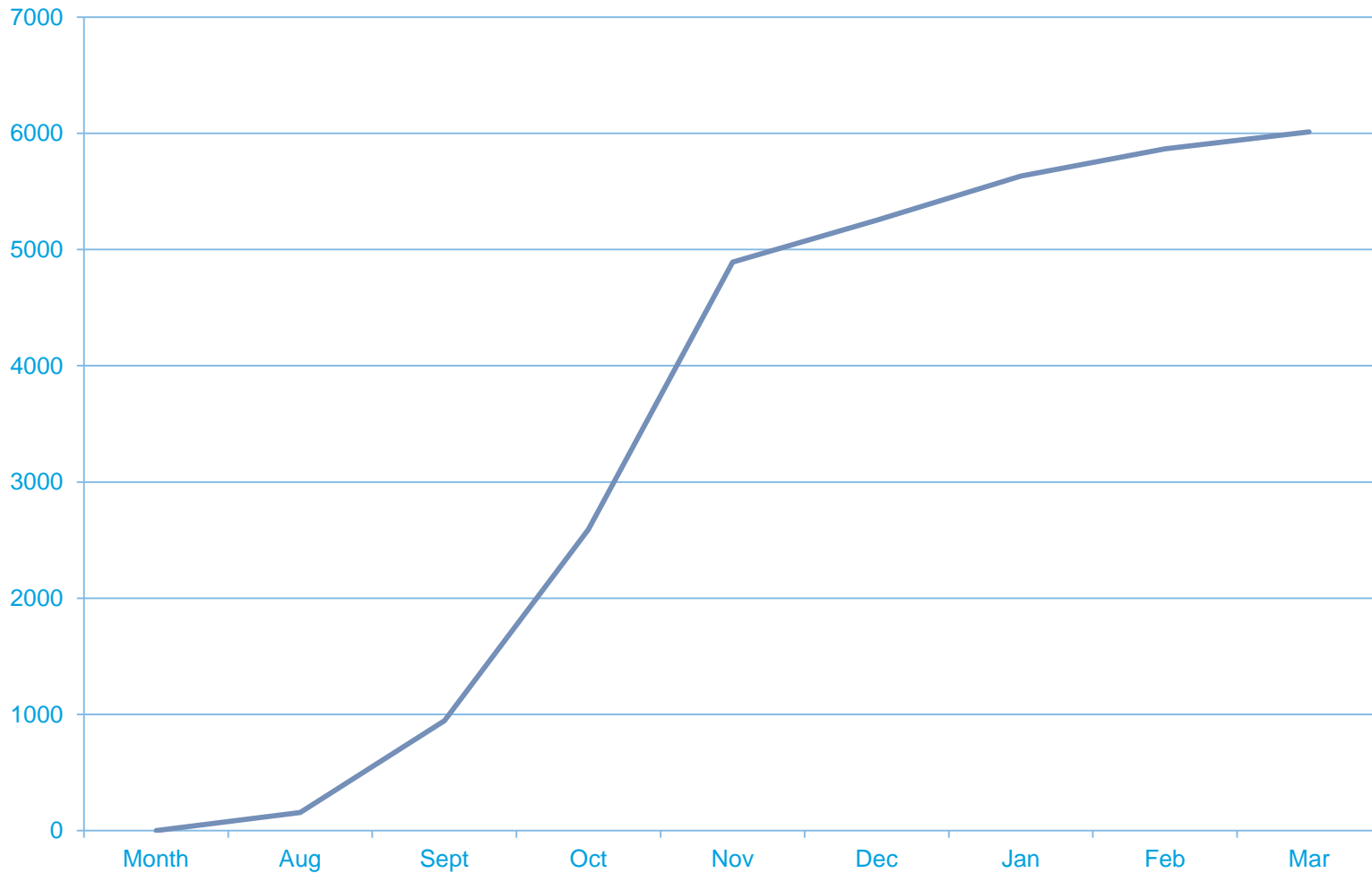
Employers Catching On

- Wells Fargo – Metropoint
- Target – Target North Campus
- Metro Transit – Guaranteed Ride Home
- CoCo/Joule
- Greco LLC
- JE Dunn Construction
- Retrace Health



Member Growth

Now over 6,000 members in just 6 months of operations

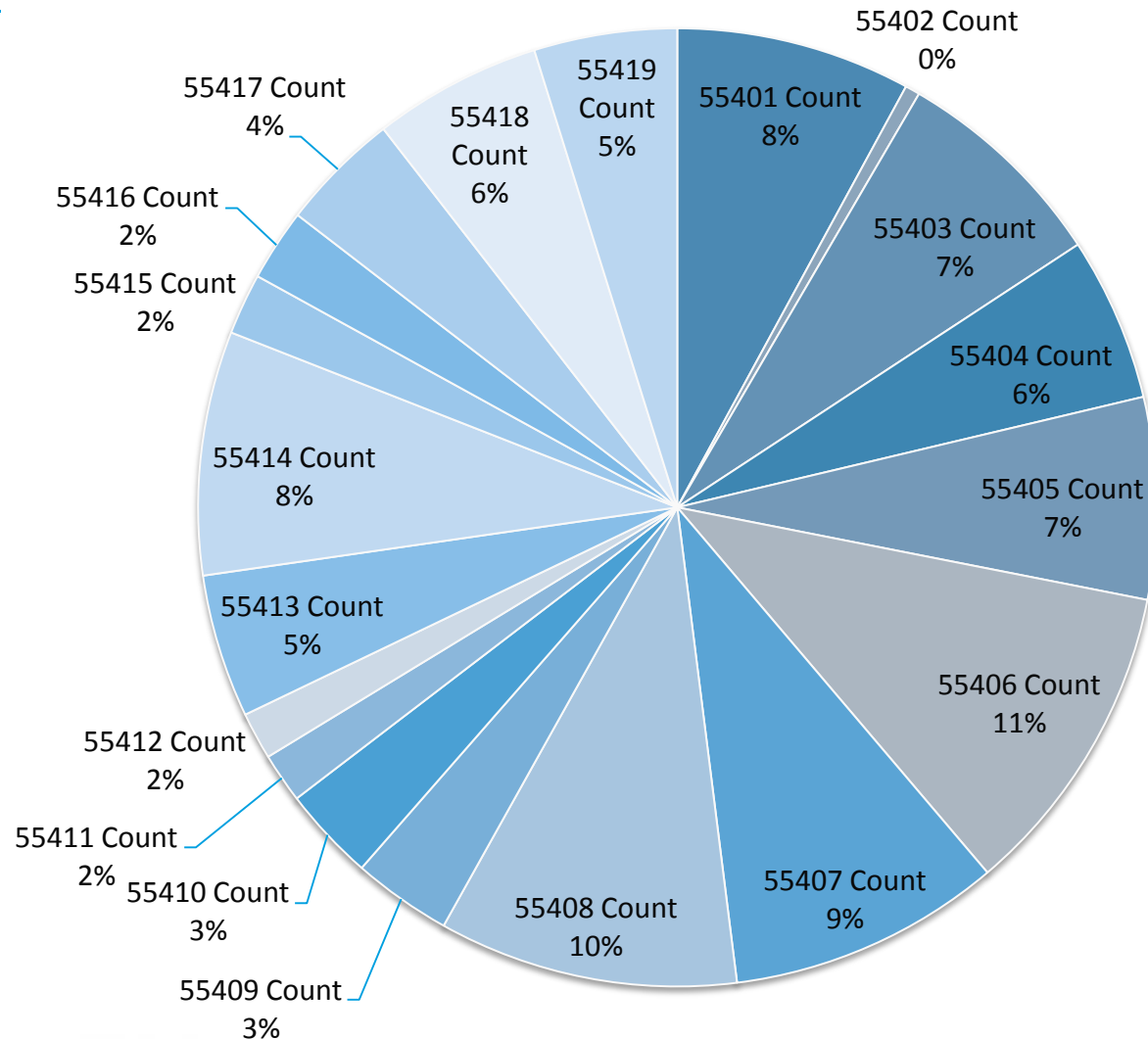


Member Distribution by Zip Code

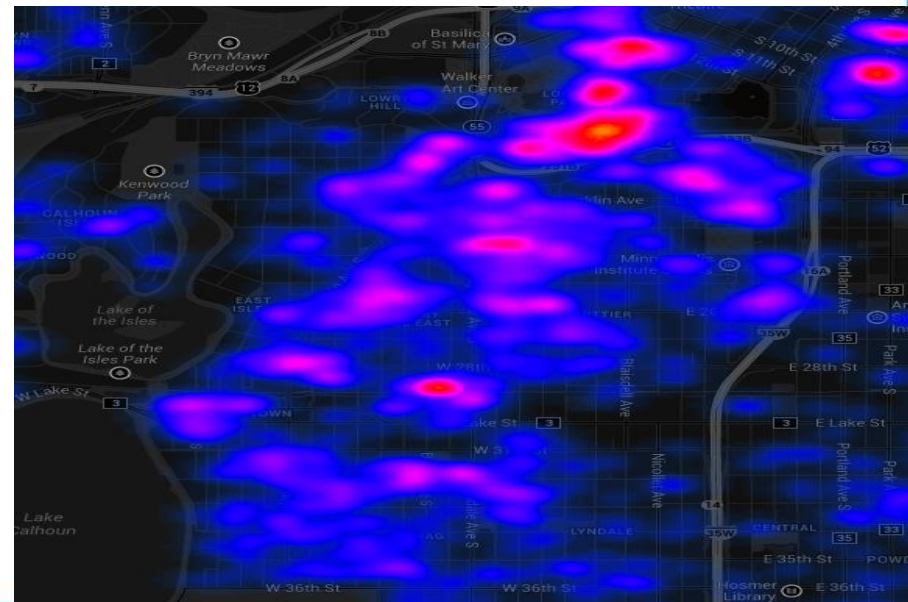
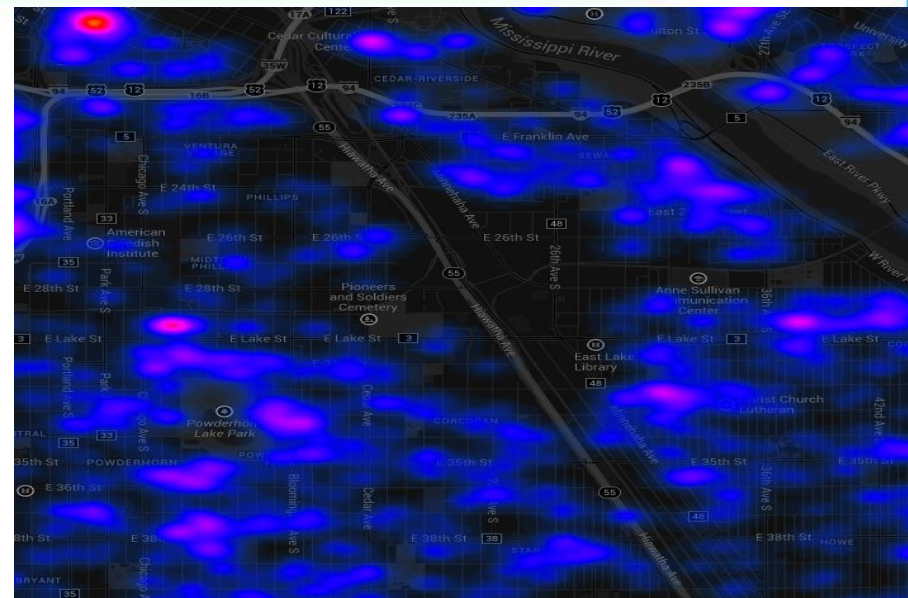
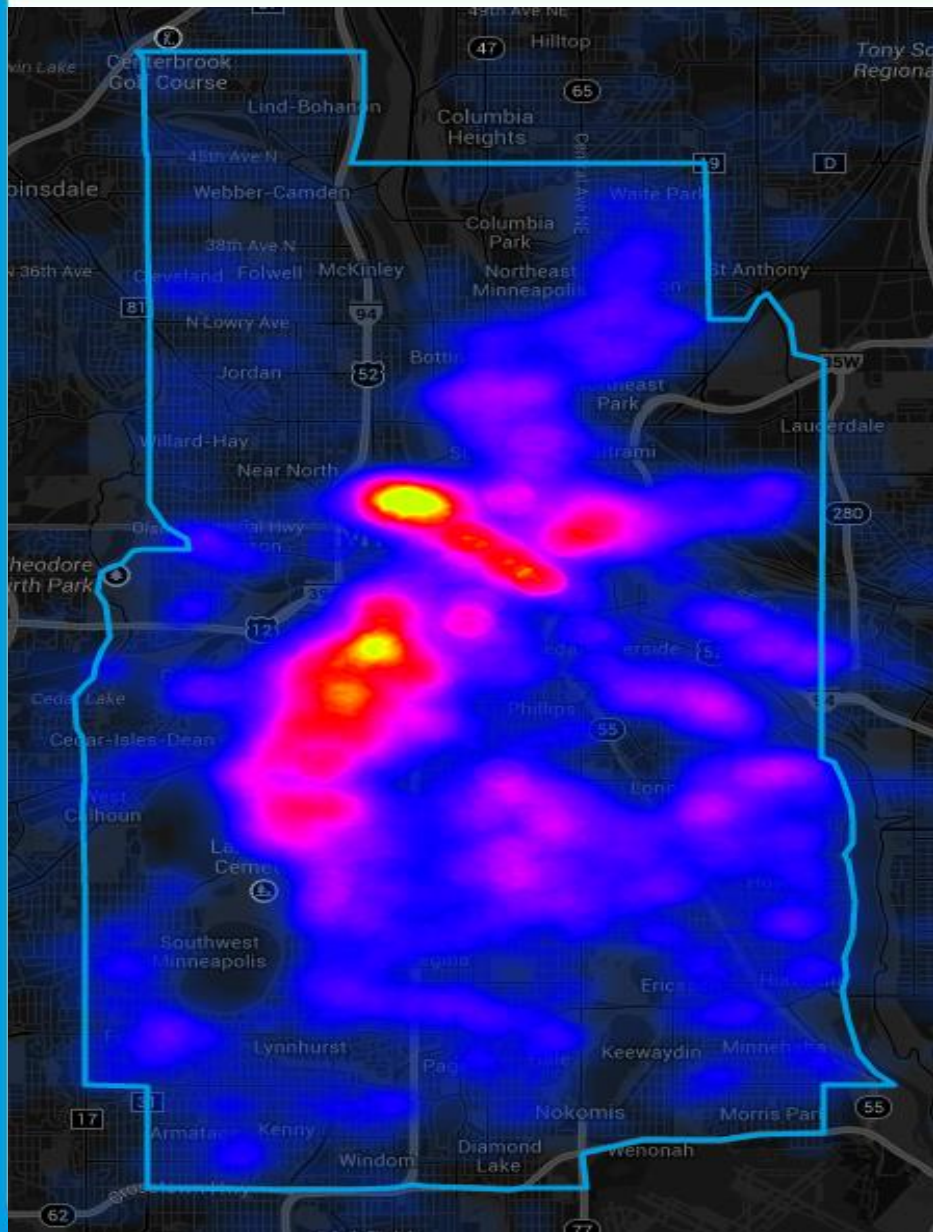
Zip codes with largest gains since last quarter were 55403, 55405, 55406, 55407, 55408

Zip Code Members

| | |
|--------|------|
| 55401 | 368 |
| 55402 | 23 |
| 55403 | 341 |
| 55404 | 257 |
| 55405 | 316 |
| 55406 | 497 |
| 55407 | 428 |
| 55408 | 469 |
| 55409 | 155 |
| 55410 | 147 |
| 55411 | 78 |
| 55412 | 74 |
| 55413 | 225 |
| 55414 | 382 |
| 55415 | 96 |
| 55416 | 113 |
| 55417 | 188 |
| 55418 | 264 |
| 55419 | 224 |
| 55454 | 39 |
| 55455 | 18 |
| 55458 | 3 |
| Others | 1596 |

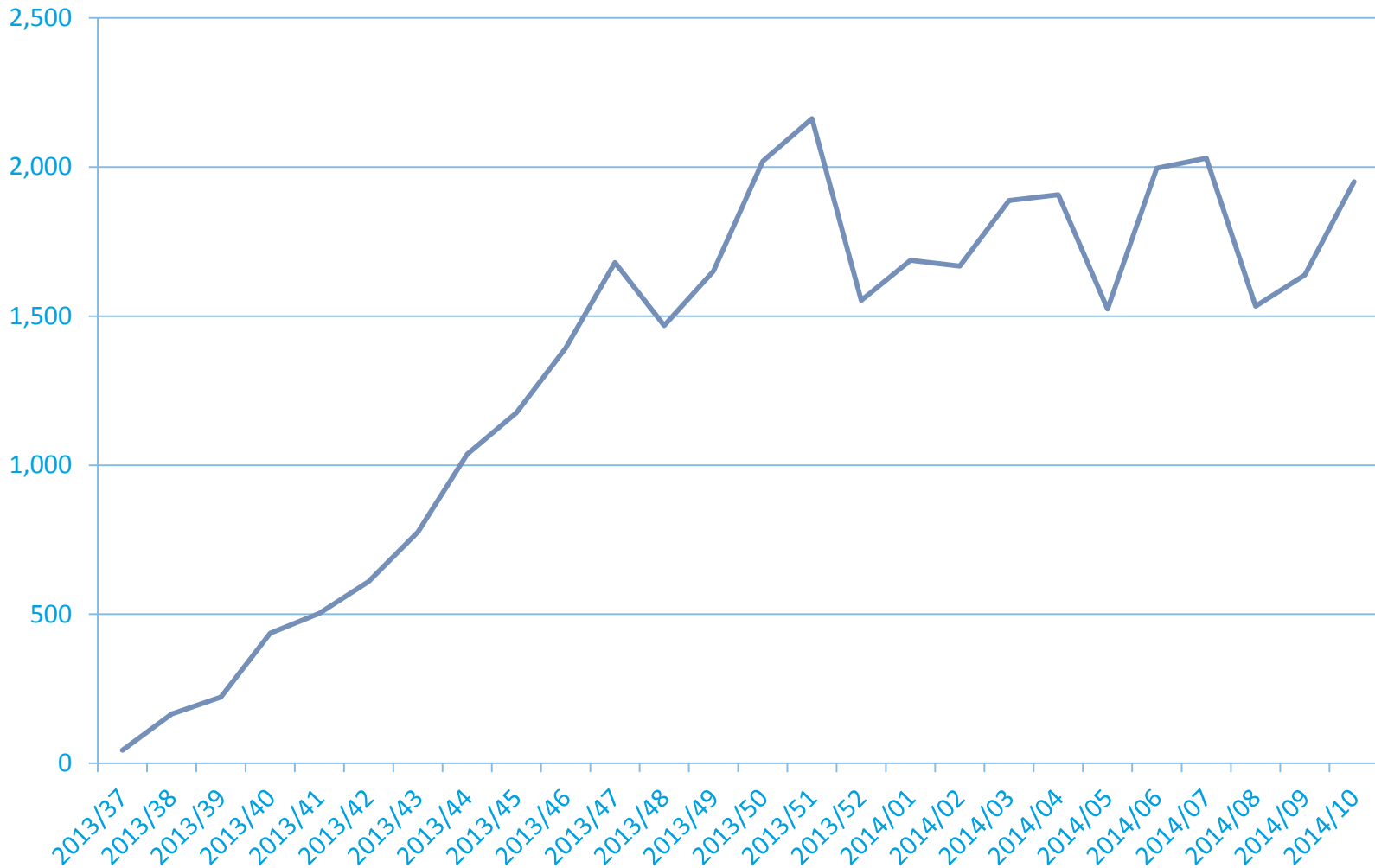


Member Distribution Map



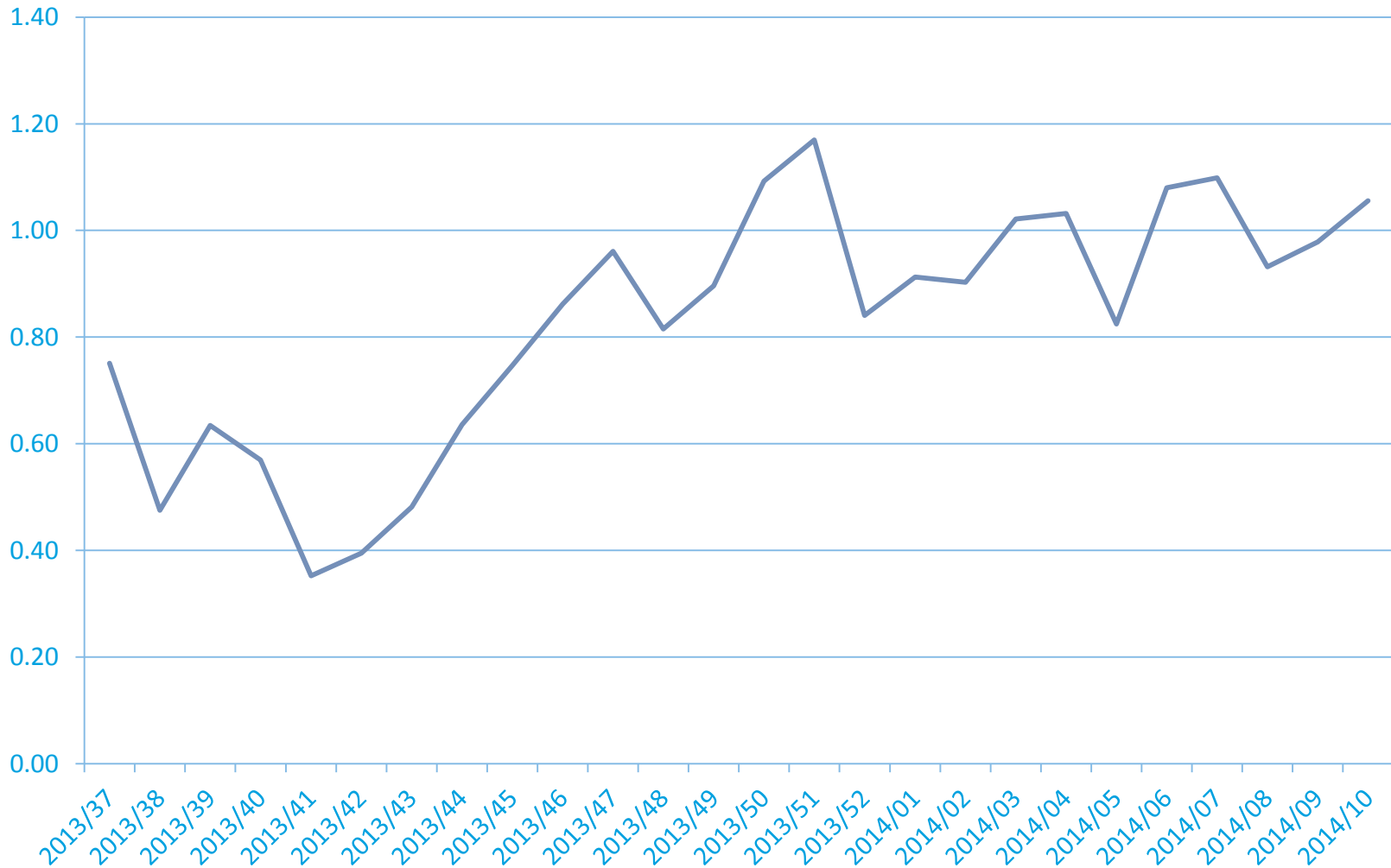
Rentals per Week

Cold and snow caused inconsistency throughout winter



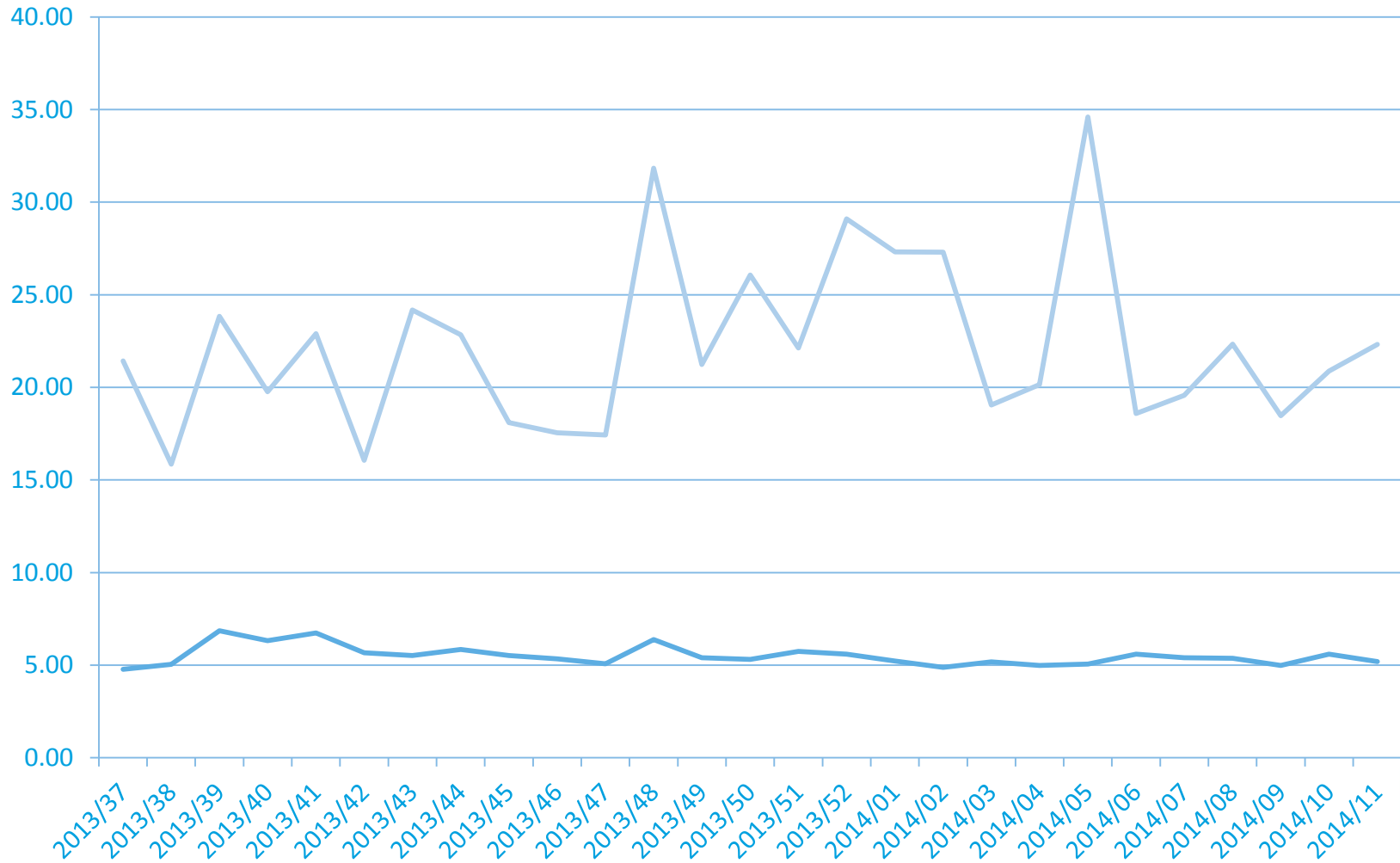
Average Rentals per Car

Development consistent with patterns seen in established markets despite harsh winter



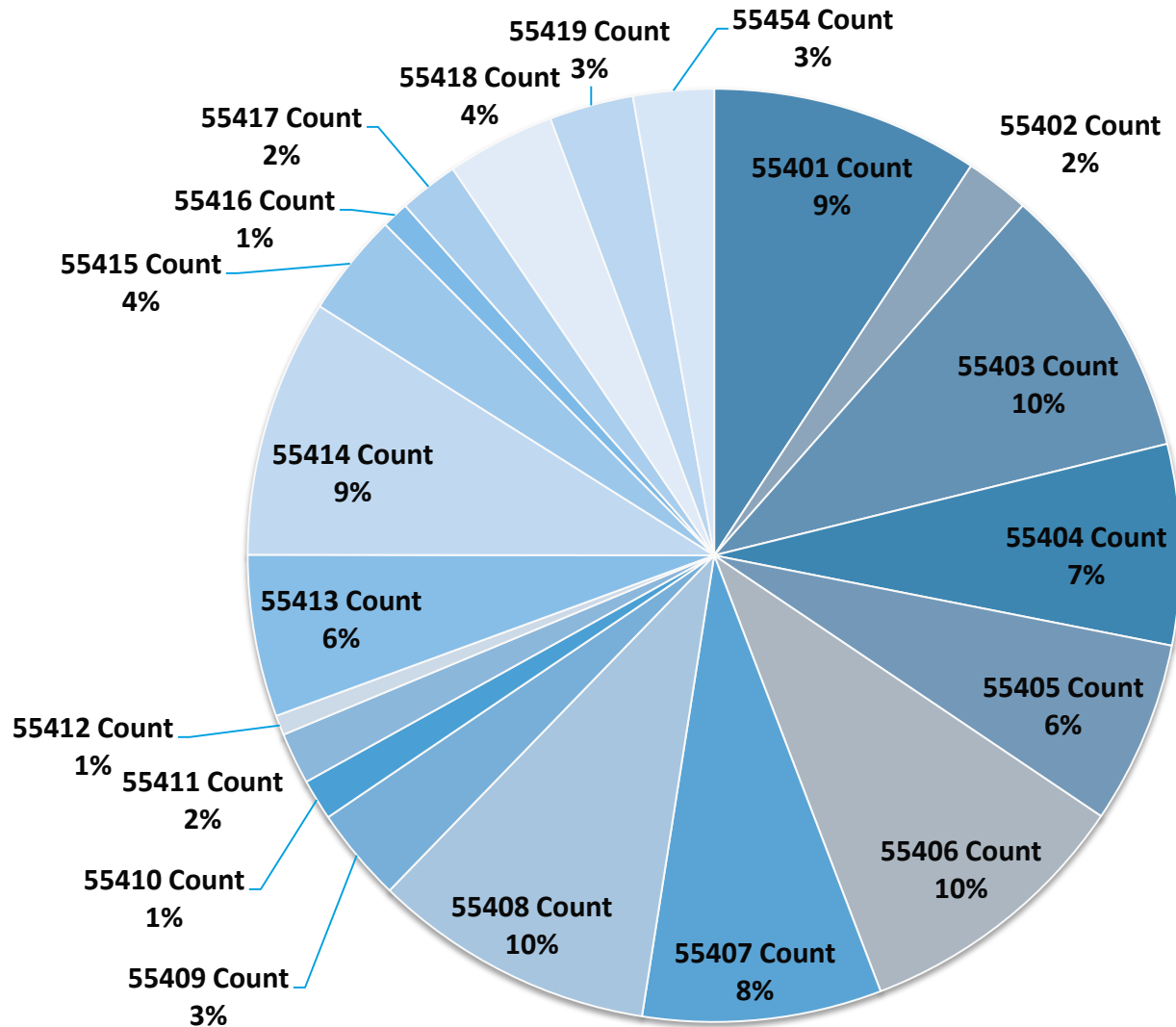
Mileage/Minutes per Trip

Miles/minutes remain consistent with numbers in established markets, averaging around 5 km (3.1 mi) and 20 min per trip



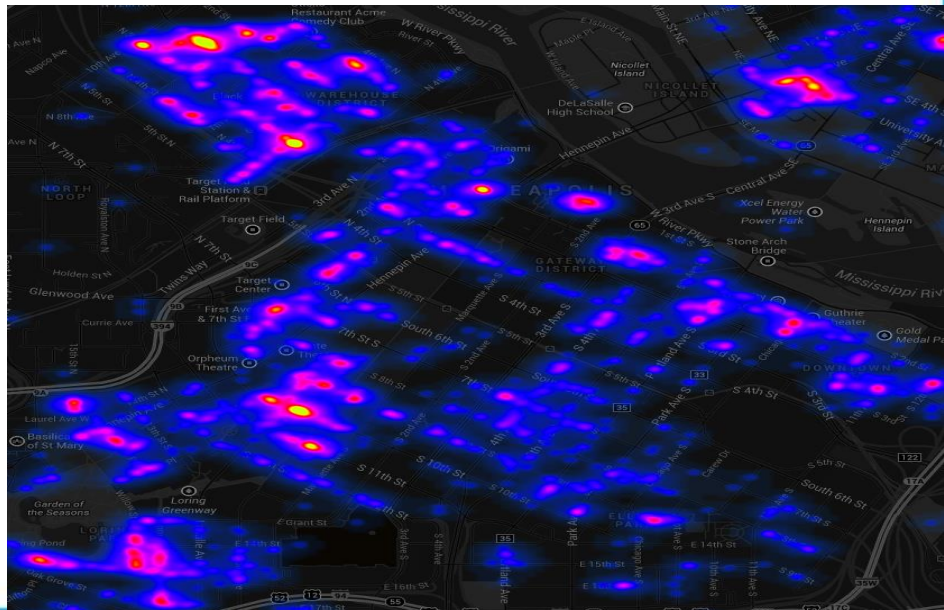
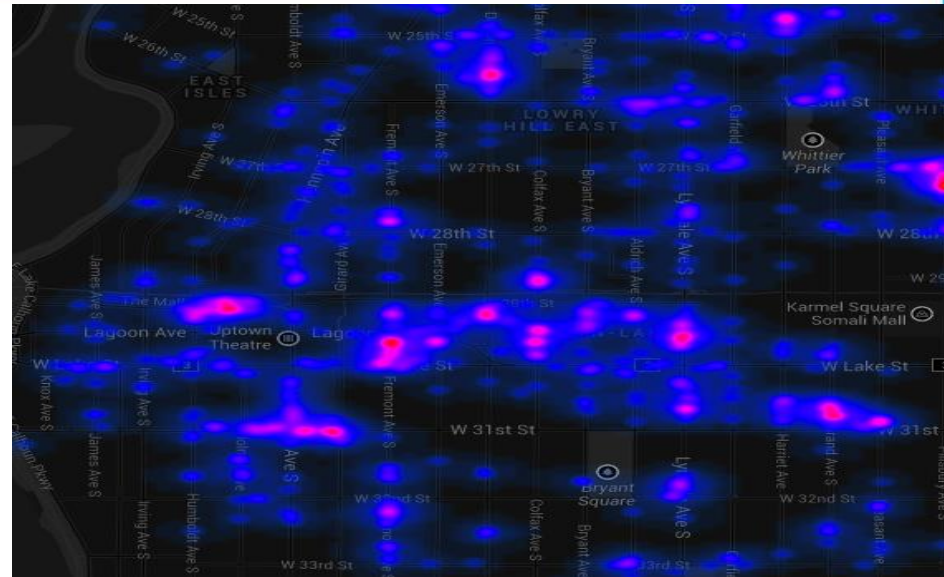
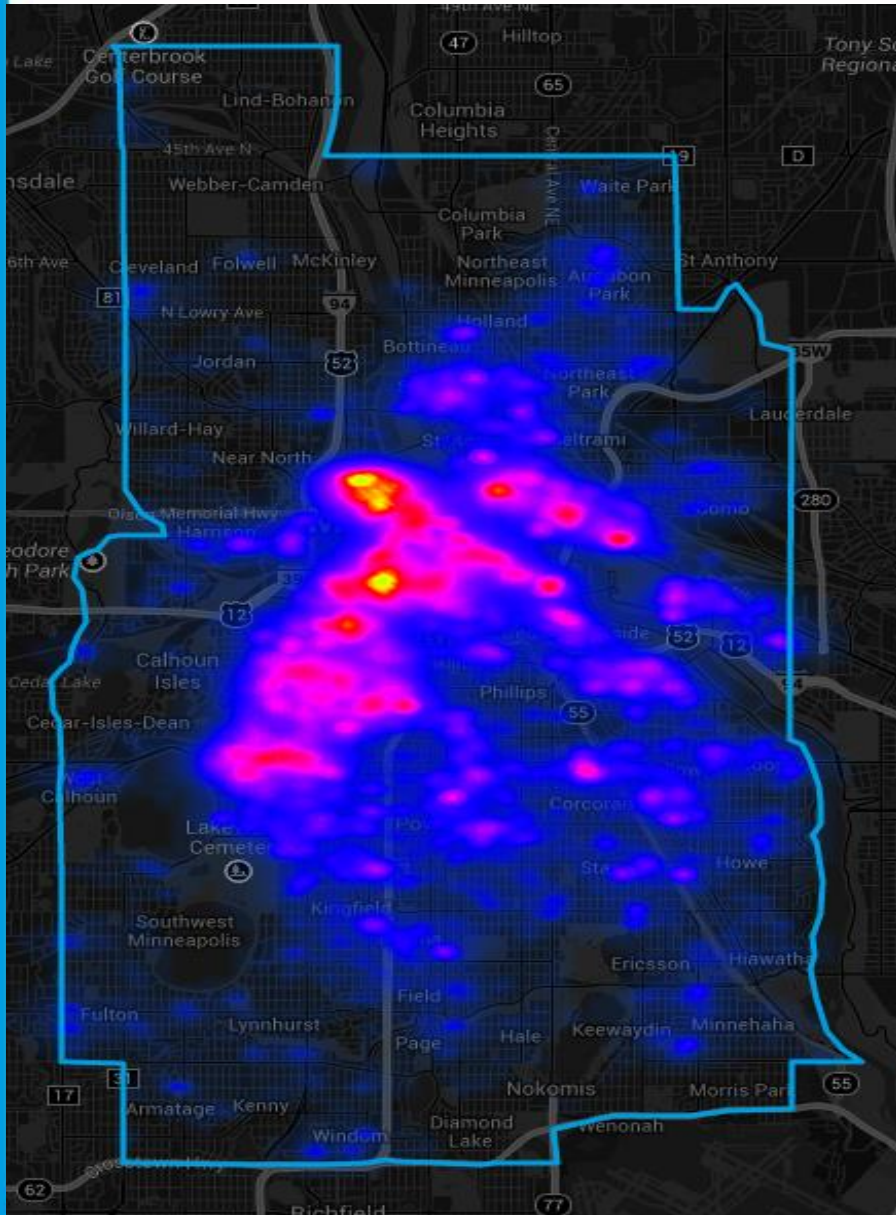
Trip Starts by Zip Code

| <u>Zip Code</u> | <u>Starts</u> |
|-----------------|---------------|
| 55401 | 2295 |
| 55402 | 550 |
| 55403 | 2387 |
| 55404 | 1717 |
| 55405 | 1567 |
| 55406 | 2412 |
| 55407 | 2048 |
| 55408 | 2417 |
| 55409 | 808 |
| 55410 | 351 |
| 55411 | 442 |
| 55412 | 170 |
| 55413 | 1387 |
| 55414 | 2211 |
| 55415 | 886 |
| 55416 | 231 |
| 55417 | 508 |
| 55418 | 929 |
| 55419 | 721 |
| 55454 | 691 |



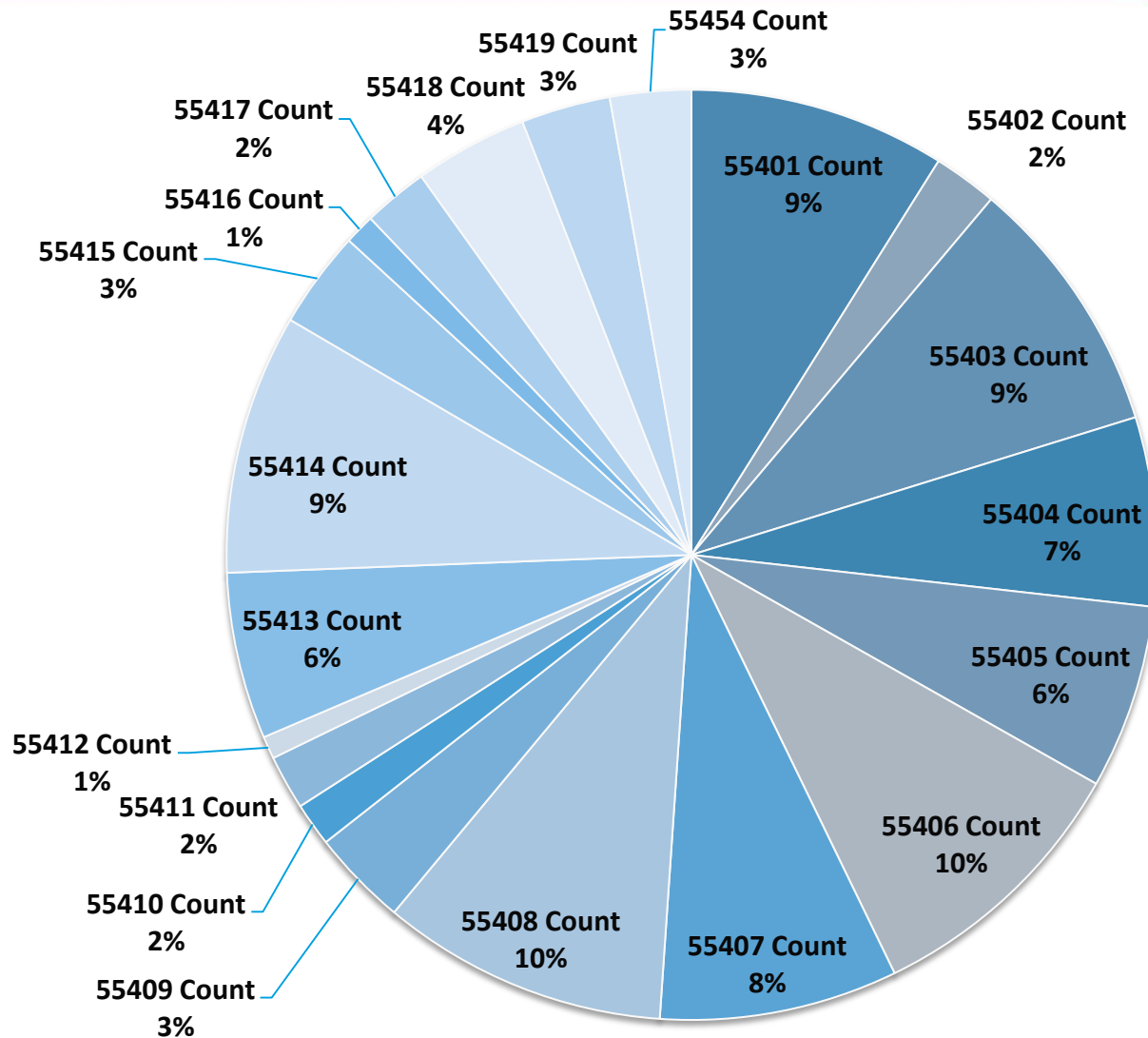
* Excludes zip codes with less than 1% of total trip starts

Trip Starts Map



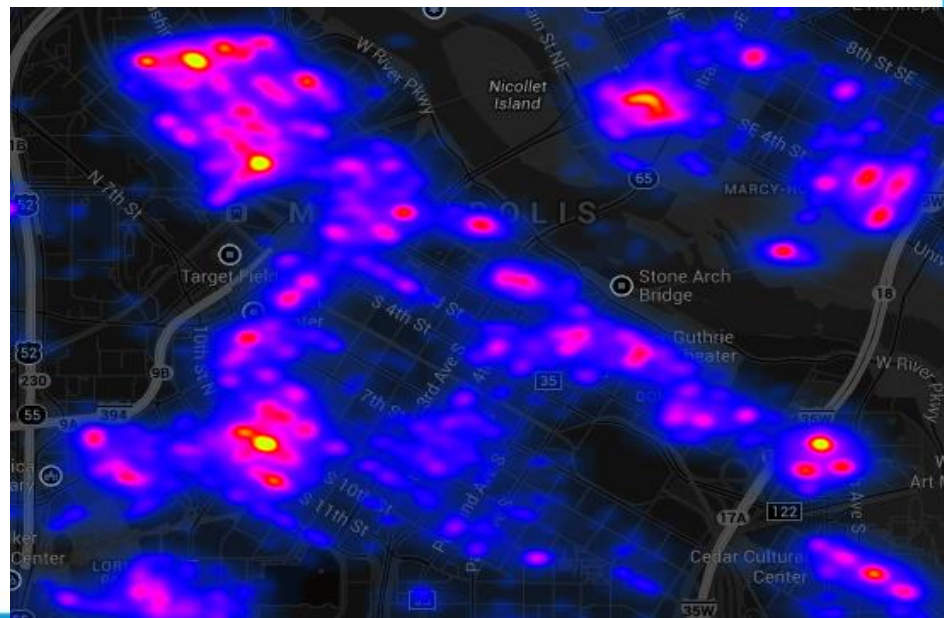
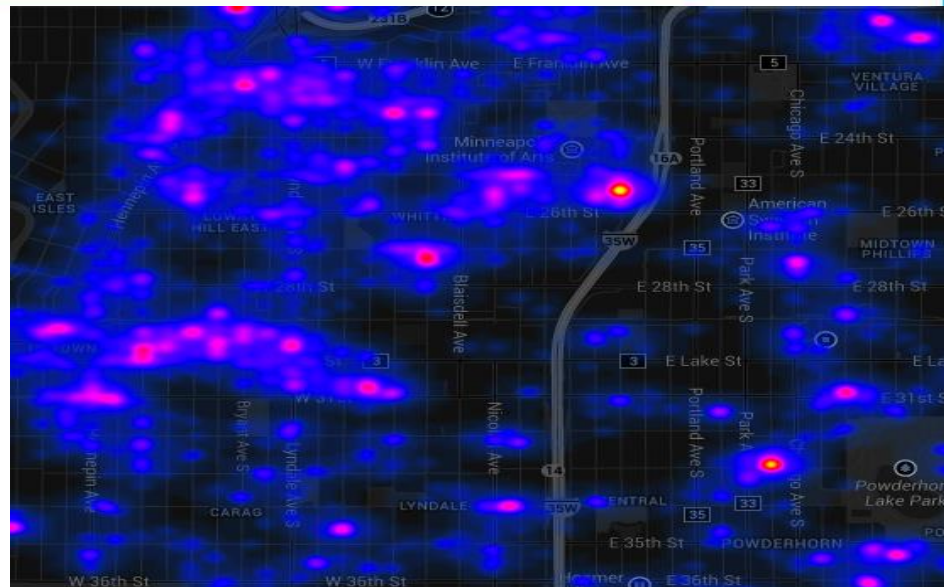
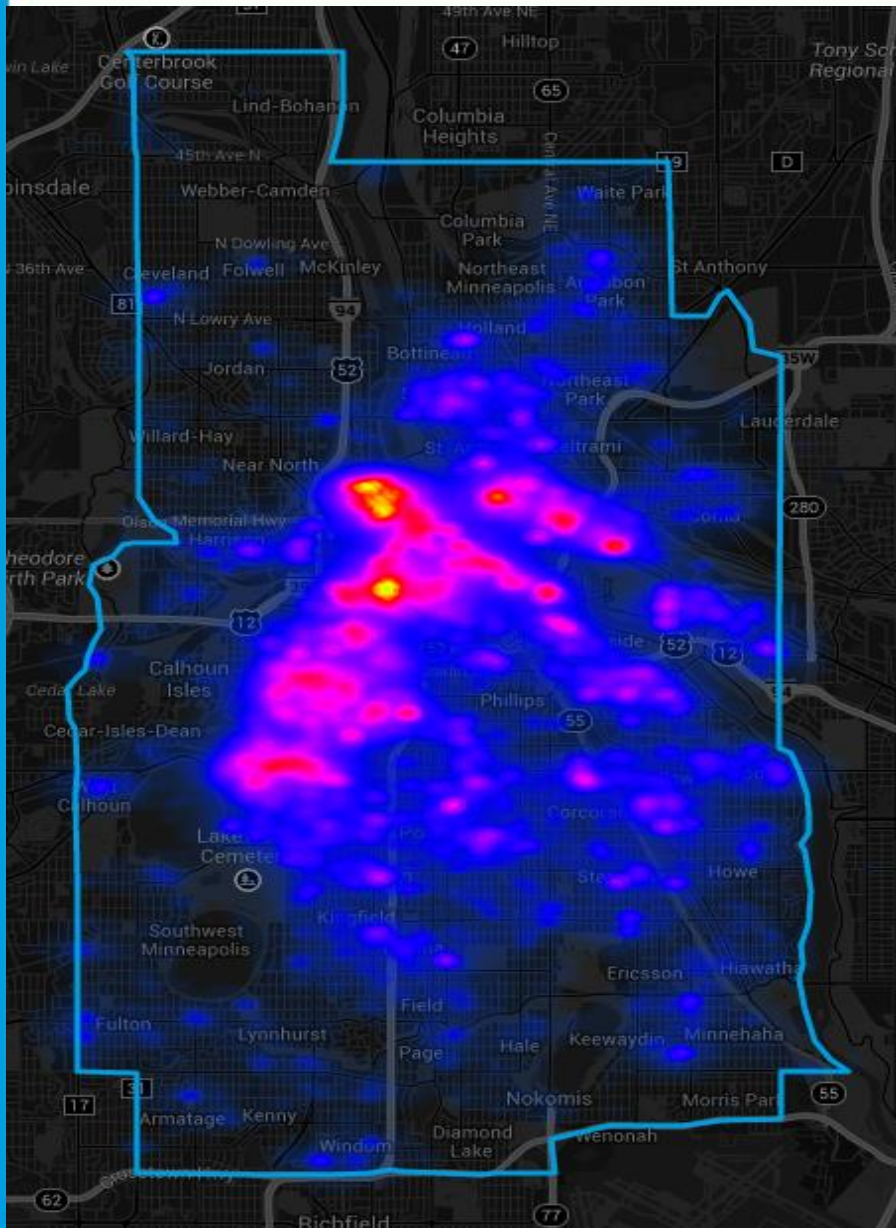
Trip Ends by Zip Code

| <u>Zip Code</u> | <u>Ends</u> |
|-----------------|-------------|
| 55401 | 2202 |
| 55402 | 550 |
| 55403 | 2239 |
| 55404 | 1621 |
| 55405 | 1581 |
| 55406 | 2373 |
| 55407 | 2045 |
| 55408 | 2458 |
| 55409 | 829 |
| 55410 | 373 |
| 55411 | 467 |
| 55412 | 193 |
| 55413 | 1431 |
| 55414 | 2233 |
| 55415 | 835 |
| 55416 | 261 |
| 55417 | 557 |
| 55418 | 975 |
| 55419 | 766 |
| 55454 | 696 |



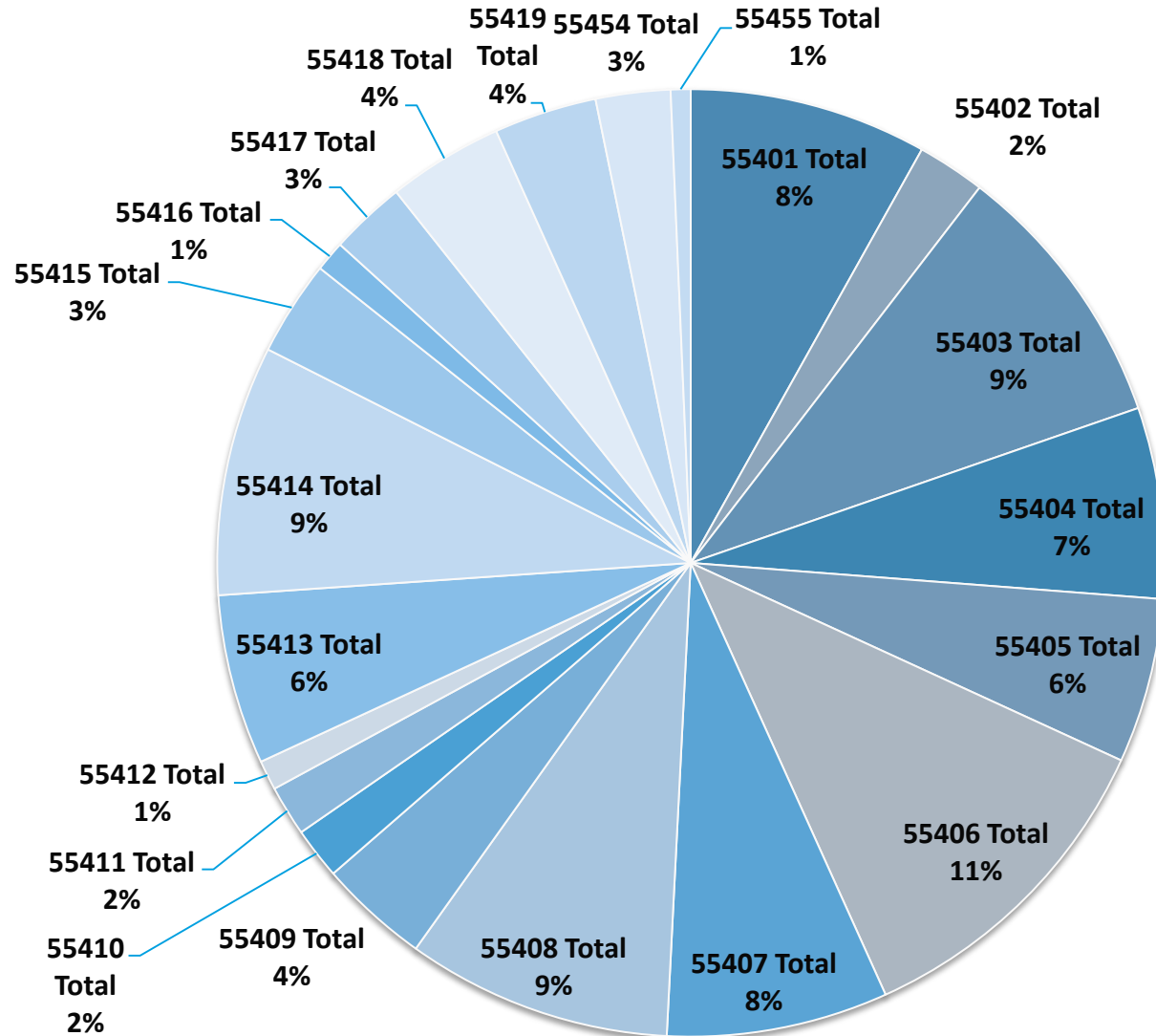
* Excludes zip codes with less than 1% of total trip ends

Trip Ends Map



Miles Driven From Zip Code

| <u>Zip Code</u> | <u>Miles</u> |
|-----------------|--------------|
| 55401 | 6401 |
| 55402 | 1832 |
| 55403 | 7280 |
| 55404 | 5142 |
| 55405 | 4435 |
| 55406 | 8994 |
| 55407 | 5961 |
| 55408 | 7137 |
| 55409 | 2965 |
| 55410 | 1386 |
| 55411 | 1354 |
| 55412 | 798 |
| 55413 | 4577 |
| 55414 | 6724 |
| 55415 | 2561 |
| 55416 | 821 |
| 55417 | 2041 |
| 55418 | 3111 |
| 55419 | 2771 |
| 55454 | 2008 |
| 55455 | 535 |



Moving Forward



- Continue to build on the success we have seen with point-to-point carsharing in Minneapolis, including deployment of 85 additional cars to meet high demand in areas such as North Loop, Loring Park, Whittier, Seward, and Powderhorn Park
- Continue to make inroads and build conversation with St. Paul officials regarding expansion of home area to connect Minneapolis and St. Paul